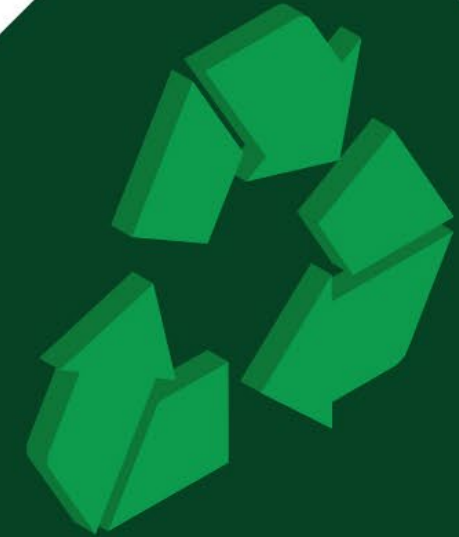


# Pallet Solutions For The Supply Chains of Tomorrow



# CONTENTS

The Role a Pallet Company Plays in Your Supply Chain’s Future	1
Trend: Increased Visibility	2
Trend: Standardized Systems & QC	4
Trend: Increased Focus on Sustainability	5
Trend: Digitization	6
Trend: Strong Relationships	7

# Why You Should Care The Role a Pallet Company Plays in Your Supply Chain's Future

Supply Chains are continuously evolving. Large grocery chains, automotive manufacturers, and e-commerce platforms are harnessing their supply chains to improve warehousing, the end customer experience, and environmental sustainability.

One of Kamps' priorities is to be a platform that is continuously improving its capabilities to better support our customer's evolving needs. A key component of our ability to do so involves anticipating trends and establishing best practices that will support our customers today, tomorrow, and in the distant future.

We have identified five trends that are shaping the supply chains of tomorrow; along with the importance of partnering with a pallet company that has the means and will to evolve with your supply chain.

For each, we have also included initiatives Kamps has implemented that enable us to support these trends and your business.

Trends Shaping The Supply Chains of Tomorrow	
Increased Visibility	Standardized Systems and Quality Control
There are only a handful of items more important to supply chain managers than visibility and transparency.	As supply chains continue to add elements of automation and grow, standardization in regards to pallets becomes increasingly important.
Increased Focus on Sustainability	Digitization
As consumers continue to prioritize the environment, sustainable business practices have become a much higher priority.	In a world that is continuously becoming more digitized, supply chains are following suit. A fully digitized supply chain is more streamlined, mobile, and dynamic.
Strong Relationships	
A strong relationship with a pallet supplier ensures that your organization's best interests and expectations are always at the forefront of every decision. . It also ensures that information is being communicated at all times and service requests are handled with a sense of urgency.	





# Increased Visibility

There are only a handful of items more important to supply chain managers than visibility and transparency.

Increased visibility allows supply chain managers to understand their supply chain on the highest levels, as well as each link in the chain. Increased visibility can improve the efficiency, reliability, and value of the supply chain – especially when it comes to pallets. A lack of visibility in pallet programs can lead to **delivery delays, order errors, and loss of revenue** from pallet recycling programs.

At Kamps, we appreciate the value of visibility and have implemented industry leading transparency practices across the board.

## We Provide Increased Visibility

“Load & Sort” report outlining every pallet received

Transparent “Pallets Purchased By Kamps” reports

Reports available within 48 hours of request

Annual Business Reviews with key program figures

Automated & instant order delivery updates

Transparent sorting and grading standards



# Load Report

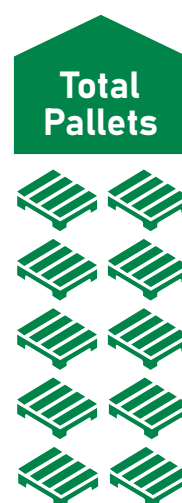
SAMPLE

↓ Received Date  
05/06/22

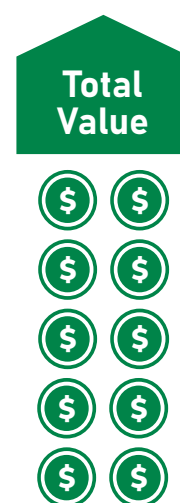
↕ Sort Date  
05/07/22

# Load Number  
#25812

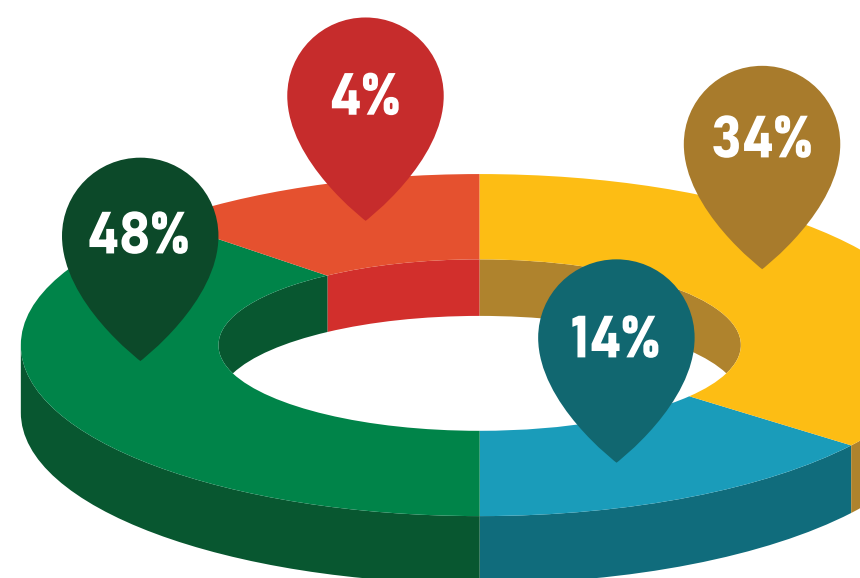
# Trailer Number  
763



488



\$1812



## Detailed Sort Report

- 48x40 Cores 235
- Odd Sizes 166
- Pooled 68
- Scrap 19

Sample load report. Market conditions can and will determine value



# Standardized Systems & QC

As supply chains continue to add elements of automation and grow, standardization in regards to pallets becomes increasingly important.

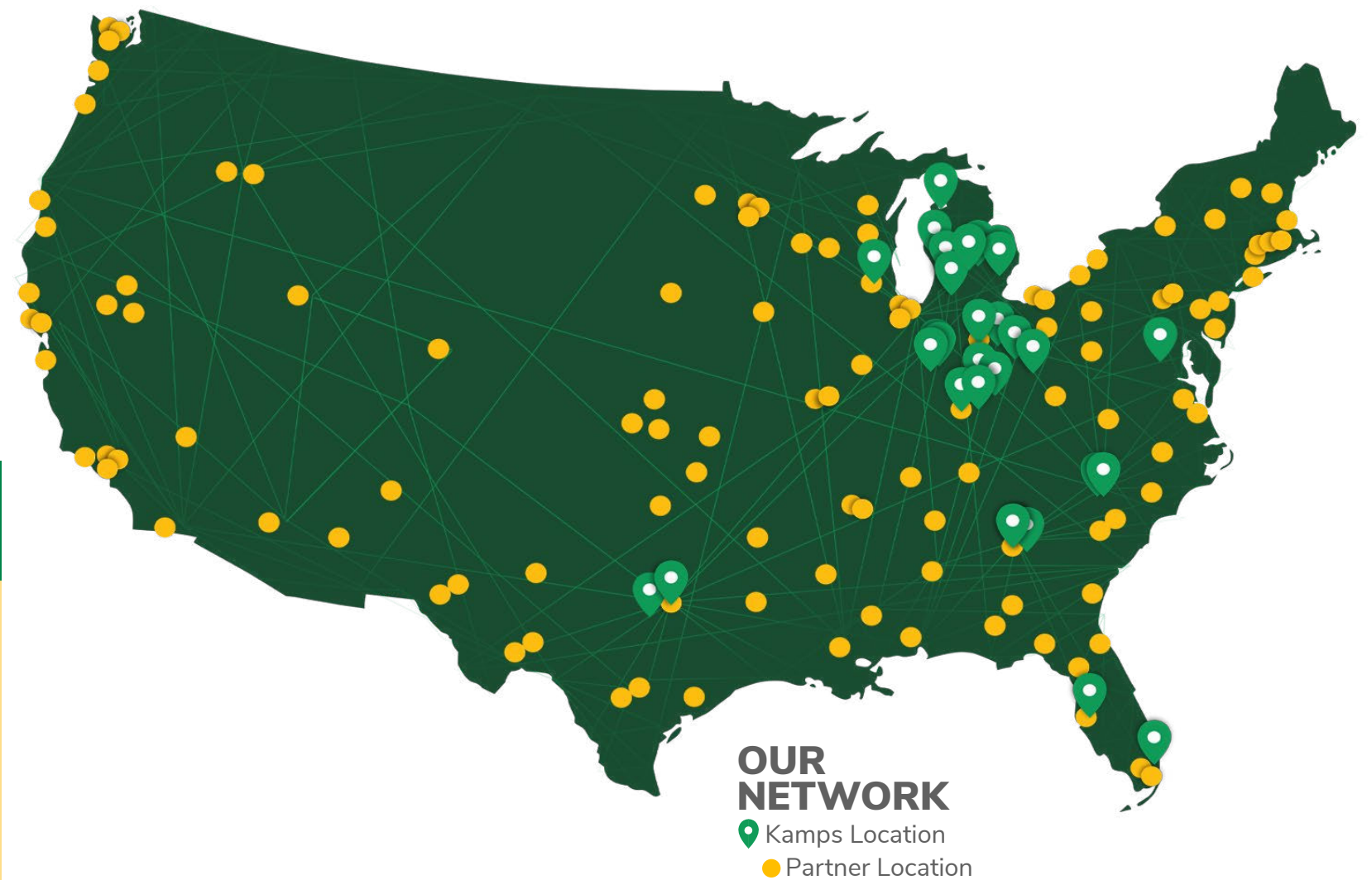
## Scenario Illustrating The Importance of Standardization

**A multi-warehouse organization using software and robotics that help automate the process of picking, storing, and palletizing items.**

In order for this organization to successfully operate automated warehouses nationwide, pallet quality, dimensions, and composition need to be standardized.

If there is no standardization, pallets delivered can vary based on locations – or from order to order. This can lead to issues with pallets being unable to properly support products or work within the automated process.

At Kamps, **we have standardized systems and processes across all locations.** That means every location uses the identical quality control processes, systems of data collection and reporting, and general service guidelines.





# Increased Focus on Sustainability

As consumers continue to prioritize the environment, sustainable business practices have become a much higher priority.

In order for organizations to reach these sustainability goals, supply chains will need to implement environmentally friendly practices at each level.

One avenue that can add value to supply chains in regards to sustainability is pallets.

For example, end-of-life pallet recycling processes that Kamps implements **have been proven to off-set the carbon released during a pallet's life cycle**. Partnering with a pallet company, such as Kamps, whose sustainability philosophy aligns with yours can provide value to your sustainability team, brand, and end customers.

[Learn More About Our Green Scorecard >](#)

## Our Sustainability Practices & Achievements

2023 Green Supply Chain Partner Award (ILM)

Over 390 million pallets recycled annually

Millions of trees and carbon emissions saved in 2022

Reduced paper waste with online KP Portal and invoicing

Lowered fleet carbon emissions by 15% in 2021





# Digitization

In a world that is continuously becoming more digitized, supply chains are following suit. A fully digitized supply chain is more streamlined, mobile, and dynamic.

Through our own digital initiatives, Kamps has positioned itself to be the **industry leading pallet company for digitized supply chains**.

## Our Digital Initiatives

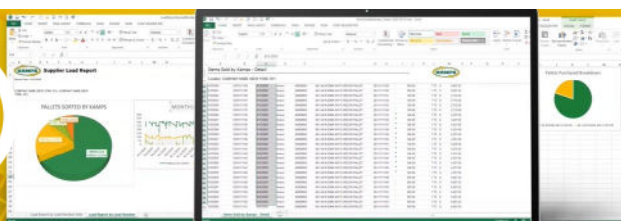
Digitally connected and optimized transportation fleet

On-demand digital reports and invoices available via KP Portal

Robust, proprietary, systems for tracking operations and KPIs.

In-House IT staff with proprietary software and API development capabilities.

**Watch Video**  
Introduction to  
KP Portal™







# Strong Relationships

While the common thread between the previous trends has been technology, the most important aspect to the supply chains of tomorrow are the humans wielding it.

A strong relationship with a pallet supplier ensures that your organization's best interests and expectations are always at the forefront of every decision. It also ensures that information is being communicated at all times and service requests are handled with a sense of urgency.

At Kamps, we have been delivering industry-leading customer service since 1973. We build strong, long-term, relationships. We place the success of our customers as the highest priority.

This is all achieved through the consultative approach we take to every pallet program; where our experts analyze your entire supply chain and identify areas of improvement. With our continuous monitoring and market analysis, this also means that your pallet program with Kamps is built to last and will be optimized at all times.

“Your Platform For  
**Customer Service**”





**INNOVATIVE PALLET SERVICES**