

KAMPS

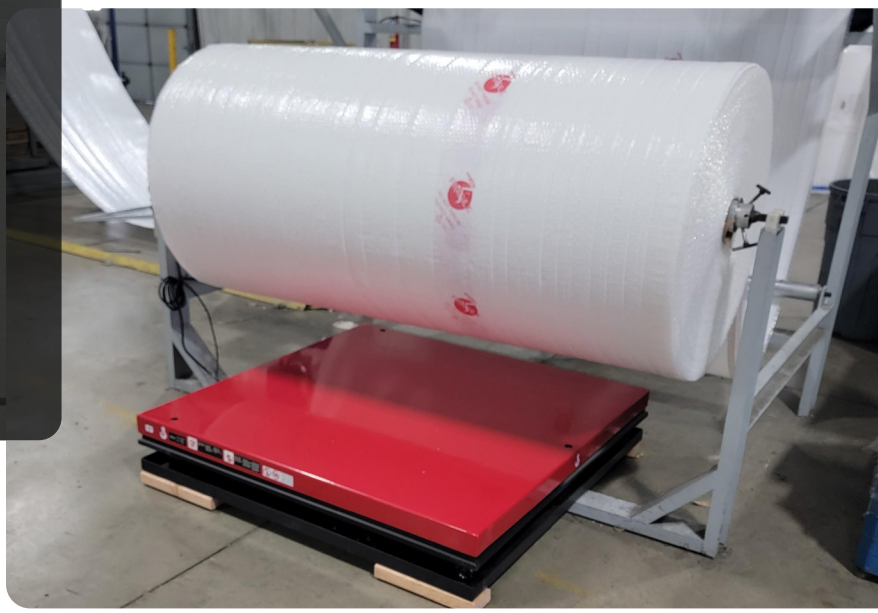
CASE STUDY

PROTECTIVE PACKAGING FOR A MEDICAL CABINET MANUFACTURER

KAMPS ELIMINATES DAMAGE COSTS FOR MEDICAL CABINET MANUFACTURER

Case Study

KAMPS INNOVATIVE PALLET SERVICE



The Situation

A medical cabinet manufacturer was facing significant costs from cabinets arriving at their final destination scratched, dented, and damaged during transit.

The damage resulted in costly replacement parts and technical service expenses, creating a significant financial burden for the company.

With annual damage claims reaching the mid-six figures, the company needed a new approach to protecting its cabinets throughout the transportation process.



Challenges at a Glance

- X Cabinet Damage
- X Costly Replacement Parts
- X Technical Service Costs
- X Multi-Thousand Damage Claims

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A New Approach to Protection

Kamps took a comprehensive approach to protecting the cabinets during transit by redesigning key elements of the existing packaging system. This led to a 180 degree change in the way cabinets were protected. The costly, outdated wooden topper was replaced with a corrugated die-cut tray, while Kamps protective material was introduced to prevent scratching and denting. Also, honeycomb bumpers were relocated to strategic areas to absorb impact during transit. These changes created a more effective protective packaging solution designed to better protect the customer's products.

The Kamps Advantage

Kamps combined packaging expertise with a custom approach to address the specific causes of cabinet damage during transit.

- **Custom Packaging Engineers:** Kamps' Engineers redesigned the cabinet's protection, replacing the outdated wooden topper with a corrugated die-cut tray.
- **Targeted Protection:** Kamps introduced protective material and repositioned the honeycomb bumpers to better protect the cabinet from transit forces.
- **A Complete Solution:** Rather than relying on a single packaging component, Kamps addressed multiple points of protection to create a more effective protective packaging system.



Design Results

Before



After



Annual Cost Savings

